

RQ KEY PERFORMANCE INDICATORS - Q1 FY22

COMMERCIAL



TOTAL REVENUE

YTD ACTUAL
\$100.3m ✓

+\$2.8m +2.9% YoY

QLD PRODUCT REVENUE

YTD ACTUAL
\$64.8m ✗

(\$0.2m) (0.3%) YoY

MARKET SHARE

Grow Market Share of
QLD Racing to 17.2% ✓

+3.6% YoY

INDUSTRY SUSTAINABILITY



RQ EFFICIENCY

YTD RQ Expenditure
is 7.1% of total
revenue ✓

Target below 11%

RETURNS TO PARTICIPANTS

YTD ACTUALS
\$65.4m ✓

+\$10.6m +19.4% YoY

ATTENDANCES & PARTICIPATION

YTD ACTUALS
165,938 +

+34.2% YoY

Attendance COVID impaired

DEVELOPMENT & CONSTRUCTION



INFRASTRUCTURE

Deliver plan on
time & budget +

COMMUNITY



ECONOMIC IMPACT

GROW ECONOMIC IMPACT OF
RACING TO QLD ECONOMY TO

\$1.7b+

(\$1.6B in 2020)

- ✓ - YTD Actual at/or above Budget/Target or KPI achieved
- ✗ - YTD Actual below Budget/Target or KPI not achieved
- + - Work in progress, measurement of KPI not currently possible